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## **John Zalkin Joins RIVERGATE KW RESIDENTIAL as VP of Client Services**

**MIAMI, Fla. – July 2016** —RIVERGATE KW RESIDENTIAL, a multifamily property management company, has strengthened its growing team by hiring John Zalkin as Vice President of Client Services. He is working closely with company principals to identify strategic growth opportunities throughout the Southeast U.S. market and beyond.

Zalkin comes to RIVERGATE KW RESIDENTIAL with two decades of real estate, property management and client services experience. Prior to joining the company, Zalkin served as Managing Director at Kent Services, one of the largest privately held security guard and technology firms in the Southeastern U.S.

Responsible for the development and implementation of growth and sales strategies for entire state of Florida, Zalkin built a broad network of residential and multifamily communities, management companies, asset managers and commercial management companies.

“The addition of John Zalkin to our team is one that we are very excited about,” said Marcie Williams, President of RIVERGATE KW RESIDENTIAL. “John is a big believer in our core values that emphasize a personal approach to property management. His strong industry relationships will help drive our continued growth.”

“I have known the leaders of RIVERGATE KW RESIDENTIAL for years and have been highly impressed with their approach and reputation within the business community,” said Zalkin. “I am thrilled to have the opportunity to work directly with our executives to expand our footprint and bring new innovators to the company. I come from a real estate family and have a strong passion for the industry.”

Zalkin started his real estate career in the mid-1990s. He directed all property management functions over a large portfolio of multifamily and commercial properties located in Miami Beach, Florida. Zalkin evaluated complex commercial and residential real estate deals, conducting financial due diligence, securing financing, overseeing construction and completing sales transactions.

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**About RIVERGATE KW RESIDENTIAL:** RIVERGATE KW RESIDENTIAL is a third-party multifamily property management firm headquartered in Miami with regional offices in Charlotte, New York and the Bahamas, and satellite offices throughout Florida. RIVERGATE KW RESIDENTIAL was formed out of the partnership of Rivergate Companies, a private real estate investment firm, and KW PROPERTY MANAGEMENT, one of the largest condo management companies in Florida representing 65,000 condo units. The firm’s principals have extensive experience in multifamily investments and property management including acquisitions/dispositions, development, lease-up, stabilized and value-add assets. RIVERGATE KW RESIDENTIAL delivers expertise in multifamily management through its technology, marketing and customer experience platforms. With 6,000+ multifamily units under management, the company’s People First Philosophy prioritizes client relationships to bring strategic insight and sound operations together to enhance property values. For more information, visit [www.rkwresidential.com](http://www.rkwresidential.com).