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RIVERGATE KW RESIDENTIAL Boosts Leadership Team in Florida

Leading property management company adds Stephanie Brown as Senior Vice President of Client Services

MIAMI, FL – March 8, 2018 - RIVERGATE KW RESIDENTIAL, a leading multifamily property management company, continues to enjoy substantial growth in its portfolio of units under management and recruit talented industry professionals to its leadership team to support the expansion. In the latest example, the company has made a significant addition to its Florida operation with the hiring of **Stephanie Brown** as Senior Vice President of Client Services.

Brown joins RKW with the responsibility to head new business development efforts nationally for the company. She has more than 20 years of multifamily property management experience and previously served as Director of Business Development for The Rainmaker Group. Her career also includes long-term positions at Trammell Crow Residential Services, where she was named partner, and Riverstone Residential Group.

"When I am asked how we have been able to increase our portfolio so quickly throughout the Southeast, I always point to our talented and dedicated people," said Marcie Williams, president of RIVERGATE KW RESIDENTIAL. "I have no doubt the addition of Stephanie will be a catalyst for continued growth in numerous markets. We are thrilled to have her on board."

Brown serves on the regional board for Apartment Life in Orlando. The nonprofit organization assists apartment communities through its CARES program, in which members partner with management teams to build community through resident outreach and social events.

"I'm excited to join RKW at this point in the company's growth," said Brown. "The positive reputation and client feedback made it an attractive proposition for me. I believe my strategic relationships and longstanding career in the multifamily industry will help maintain the fast-paced growth the company has seen over the past two years."

A Finance major and Real Estate Finance minor, Brown earned a Bachelor of Science degree from the University of Connecticut. She has held a broker and appraiser license in the State of Connecticut.

About RIVERGATE KW RESIDENTIAL: RIVERGATE KW RESIDENTIAL is a third-party multifamily property management firm headquartered in Charlotte with a regional office in Miami, and satellite offices throughout the Southeast. With 12,000 multifamily units under management and a growing footprint spanning six states, RKW delivers expertise in multifamily management through its technology, marketing and customer experience platforms. The firm's principals

have extensive experience in multifamily investments and property management including acquisitions/dispositions, developments, lease-ups, stabilized and value-add assets. RKW is built on the foundation of its *People First Philosophy*, which prioritizes client relationships, employee satisfaction, and top tier customer service for our residents. Through this, the firm delivers on its brand promise of "Expert People. Exceptional Places" to enhance property values and achieve success. RKW was formed out of the partnership of Rivergate Companies, a private real estate investment firm, and KW PROPERTY MANAGEMENT, one of the largest condo management companies in Florida representing more than 65,000 condo units. For more information, visit <u>www.rkwresidential.com</u>.